



GG STAFFING SOLUTION & CONSULTING PVT. LTD.

WE LOOK BEYOND THE PRESENT TO DELIVER FUTURE VALUE.

Job Title: Business Development Executive

Company: GGSS GROUP

Location: DELHI

Job Type: FULL TIME

Job Overview:

We are seeking a dynamic and results-driven **Business Development Executive** to join our growing team at **GGSS GROUP**. The ideal candidate will play a key role in identifying new business opportunities, building client relationships, and contributing to the overall growth of the company.

Key Responsibilities:

Lead Generation:

1. **Identify potential clients through research and networking.**

Generate new business leads through various channels.

2. **Generate new business leads through various channels.**

Client Relationship Management:

1. **Build and maintain strong relationships with clients**
2. **Understand client needs and provide customized solutions.**
3. **Build and maintain strong relationships with government officials at various levels.**
4. **Address and resolve regulatory issues in collaboration with government officials.**
5. **Provide strategic guidance on potential regulatory challenges.**

Proposal Development:

1. **Prepare and present business proposals to clients.**
2. **Collaborate with the sales team for successful deal closure**

Market Analysis:

1. Stay updated on industry trends and competitor activities.
2. Provide insights for business development

Qualifications:

1. Bachelor's degree in Business, Marketing, or a related field.
2. Proven experience in business development or sales.
3. Excellent communication and negotiation skills.
4. Ability to work independently and as part of a team.
5. Results-oriented with a focus on achieving sales targets

What We Offer:

1. Competitive salary with attractive commission structure.
2. Opportunities for career growth and development.
3. A dynamic and collaborative work environment.

SALARY RANGE:

Entry-Level to 2 Years of Experience:

SLAB 1: RS 216000- 300000 PER YEAR

SLAB 2: RS 360000-480000 PER YEAR

2 to 5 Years of Experience:

SLAB 1: ₹4,500,000 - ₹6,000,000 per year

SLAB 2: ₹6,000,000 - ₹7,500,000 per year

SLAB 3: ₹7,500,000 - ₹9,000,000+ per year

How to Apply:


If you are a passionate and driven individual looking to take your career to the next level, we invite you to apply by sending your resume and a cover letter to info@ggssgroup.com . With your current photo or you can also WhatsApp us on number: 7678147128 please include "business development: executive application" in the subject line.

 B2-272, SECTOR-6, ROHINI, DELHI-110085

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 www.ggssgroup.com

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